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WHEN YOU NEED TO BE SURE



INVESTING IN RUSSIA

INVESTING IN RUSSIA IS COMPLICATED AND UNPREDICTABLE. RUSSIA IS A REAL GROWTH OPPORTUNITY. VICIOUS ISN'T IT



BREAK THE CYCLE

CONSULTANCY AND CERTIFICATION SERVICES FROM SGS CAN GUIDE YOU THROUGH THE ENTIRE INVESTMENT PROCESS IN RUSSIA.



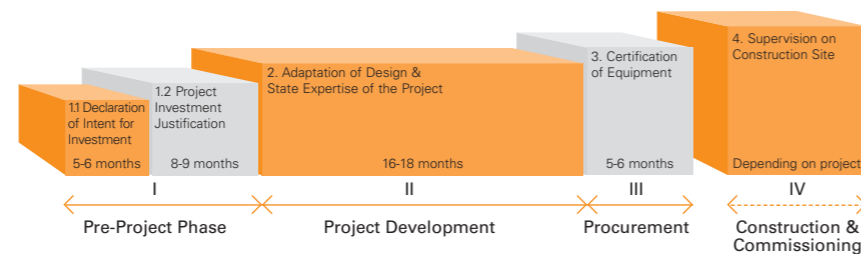
OVERCOMING THE BARRIERS

For an easier, safer approach to investing in Russia, SGS provides clients with a local network of staff and partners that have over 25 years experience in Russian industrial project management. Our certification services can be integrated throughout your investment programme, from start to finish, speeding up the process and making sure that you avoid potential pitfalls or over-expenditure along the way. With our expert help, clients can decipher their investment options, receive the required approvals and take the best course of action for successful fruition of investment projects.

INVESTING IN RUSSIA

Russia is an appealing area for foreign investment. It has all the makings of a rewarding business venture with a large population base, stable economy and untapped markets. But prior to the construction of any industrial or civil site, a combination of numerous permits, certificates and licenses are required. Since these requests for permitting documents will arrive from different national and local authorities, the process of gaining approval gradually becomes more and more complex. What at first seems a promising investment project can soon turn into a pointless exercise with a lot of money at stake. That's why SGS can offer you expertise, local knowledge and a range of services from the heart of the matter at its Russia/CIS service division.

FROM INVESTMENT IDEA TO COMMISSIONING OF THE PLANT



SGS has consultancy and certification services that can guide you through the entire investment process.

GETTING YOUR PROJECT MOVING

Approvals and permits are necessary to build or upgrade an industrial site in Russia. What looks like a complicated and lengthy process can be successfully accomplished with the SGS approach. We offer a package for investors who are doing business in Russia that contains services in the following stages of a project:

I. PRE-PROJECT PHASE

- Drafting your 'Declaration of Intent' with its endorsement by local administration, inspecting authorities, related officials and getting preliminary approval for starting an investment project.
- Elaborating your 'Project Investment Justification' (former TEO) with all the required fields completed and approval by the local administration.

II. PROJECT DEVELOPMENT PHASE

- Choosing a Russian designing institution on a tender basis to design the general project, plus adaptation of the technological project to local conditions, i.e. communications, water, power and gas supplies.
- Control of the proper application of Russian state regulations during the design phase.
- Consulting with the project designer to obtain approvals of the project documentation from the inspecting and official institutions involved.

- Organising the state expertise of your project's documentation, including: Industrial Safety Expertise, Environmental Impact Expertise, Expertise of Labour Conditions and others.
- Consulting and supervising the client to obtain a consolidated State expertise with the conclusion of 'Glavgosexpertiza' (General Expert Body) of the Russian Federation.

III. PROCUREMENT AND DELIVERY OF EQUIPMENT

- Choosing a general supplier and equipment sub-suppliers on a tender basis.
- Vendor surveillance and a pre-shipment inspection.
- Obtaining GOST R and the relevant certificates needed to import equipment to Russia (for example Ex-Proof, Fire Safety etc.).
- Obtaining Rostekhnadzor (RTN) Permits to Use - required to operate your equipment on hazardous industrial sites. This includes a safety expertise of your equipment and the approval and registration of its expertise in related RTN Departments.
- Drafting technical passports for your equipment in Russian.

IV. CONSTRUCTION & COMMISSIONING

- Choosing a general contractor on a tender basis.
- Coordination between the general contractor and other companies working on-site.
- Monitoring of the project implementation against an agreed schedule.
- Third party inspection of the construction work.
- Safety control on-site in accordance with the Russian regulations and your company rules.
- Technical staffing.
- Training and performance assessment/certification of the staff working at hazardous industrial sites.
- Registration and certification of the products to be manufactured at your newly built Russian plant.
- Participation in commissioning.

Whatever stage of the project you are currently in, SGS will provide you with competent advice on Russian State regulations, requirements, rules and prescriptions in relation to investment implementation.

BENEFIT FROM A RANGE OF CAPABILITIES

Clients, who are keen to establish a production site in Russia, have the opportunity to use our project management solutions, as well as our entire range of product, systems and services certifications. Coming from SGS, the world's leading inspection, verification, testing and certification company, our results are trusted and respected the world over and can be a real business-building tool for your company.

START TODAY

Break the vicious cycle and make investing in Russia safer, faster and clearer than before. Our staff are knowledgeable, highly-trained and in-touch with your international suppliers, Russian partners and the local authorities. Wherever you are in the world, we are close at hand to answer any of your questions and offer a solution to meet your needs.

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